

## CONTRA COSTA ESG-CV RFQ 2021

### Questions and Answers

Published February 9, 2021

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Q: The budget template appears to have two identical columns with the same date range. Why is this? Could you clarify what the second column is for?

A: The budget template had an accidental duplication of columns for the 3/1/21-7/31/22 Proposed Budget. An updated budget template is available on the H3 website, or respondents can use the original template and disregard the second identical column.

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Q: Is there a match requirement and is the match requirement 100% of the requested amount? If there is a large match requirement, are there exceptions or accommodations for smaller organizations that may not be able to meet the match requirement due to limited resources?

A: As provided by the CARES Act, ESG-CV funds are not subject to the match requirements that otherwise apply to the Emergency Solutions Grants program.

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Q: The RFQ states that all funds must be expended by July 31, 2022. Does this deadline allow for the inclusion of prospective rent costs encumbered for rental assistance set to extend beyond this deadline (e.g., a household rapidly rehoused with a commitment to 12 months of titrating assistance beginning in September 2021)? Or will all actual spending toward rental assistance have to be completed by July 31, 2022

A: The requirements are for actual spending; therefore, 8/1/21 through 7/31/22 is the last opportunity to write a full year of RRH; any commitment beyond 8/1/21 will be less than a year.

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Q: In terms of the spend down timetable as described on page 5 of the RFQ, I am just making sure that we understand this correctly. It says that 80% of the total must be expended by January 31, 2022, leaving 20% of the remaining funds available to be spent through July 31 2022. Is this correct?

A: All ESG-CV funds must be expended by July 31, 2022. In addition, at least 20% of the total ESG-CV award must be expended by July 31, 2021 and at least 80% of the total ESG-CV award must be expended by January 31, 2022, otherwise HUD may recapture 20% and 80% of the total award, respectively.

To confirm, expenditure deadlines are as follows:

July 31, 2021 – 20% of award

January 31, 2022 – 80% of award

July 31, 2022 – 100% of award

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Q. On page 6, the RFQ states that “funding may be used to support recruiting landlords” with “up to 2 months rent in signing bonuses, up to 3 months rent in security deposit.” We are unclear about the term “bonuses” in this context. Are these “bonuses” given to landlords a cash incentive, or are they actually 3 months worth of security deposits which would be returned when the tenant moves out?

A: Under the terms of the ESG-CV notice, eligible uses include both signing bonuses and security deposits for incentives as reasonable and necessary to increase the number of housing units available to people experiencing homelessness, especially in tight rental markets. Eligible landlord incentive costs include: (i) Signing bonuses equal to up to 2 months of rent and (ii) Security deposits equal to up to 3 months of rent.

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Q. The stated goal of this RFQ is "to provide Rapid Rehousing programming (“Program”) to individuals and families who are experiencing homelessness or receiving homeless assistance impacted by COVID-19 in Contra Costa County during the period of March 1, 2021 – July 31, 2022. Specifically, H3 is looking for experienced providers who can provide comprehensive Rapid Rehousing services for individuals and households exiting from the Project Roomkey program and on the community queue using a progressive engagement model and including follow up post housing placement to ensure housing retention." By its nature, RRH is a highly individualized and time-limited intervention which offers a variety of components to meet the needs of eligible households, and in Contra Costa County, these services are part of our overall coordinated system of care. Will H3 accept responses from, and consider contracting a portion of the funds available under this RFQ with existing system of care providers to ensure availability of direct critical services and long-term ongoing support services to persons before, during, and after they are actively engaged with time-limited housing navigation provided by their own or a different homeless service provider?

A: These funds are exclusively for use for RRH services as outlined in the RFQ. Funds are not available from this pool of funds to bolster ancillary services. H3 recognizes that many clients can benefit from housing navigation services, and as such H3 has anticipated this need and has already arranged for housing readiness services to be provided outside the scope of this RFQ. Any services that the providers contemplate being needed should be included as part of their project model and budget. If the provider is unable to provide the full scope of RRH supports they should identify how they expect to contract for those services. Providers are encouraged to have a plan for post-housing placement follow-up and engagement to support housing retention, and to leverage additional funds to do so. Recipients are required to accept referrals from the Coordinated Entry system.

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Q: How many individuals and families are currently occupying hotel stays under Project Roomkey, and what portion of them are expected to be offered rapid rehousing services? Will these individuals and families be able to decline to work with the contracted service provider(s)?

A: Demographic data is included as an addendum to this document. The hotel demographic report reflects the current active participants in the hotel program over the period of February 1 - February 8, 2021. This data includes information on 540 households, comprising of approximately 620 individuals and households (including Households with children (n=28, 5%); Households without children (n=80, 15%), and Single Adult households (n=432, 80%)). All applicants should expect service for RRH to include

service to individuals and households like those reflected in this most recent report. Additional data are available through the community dashboard at <https://www.coronavirus.cchealth.org/homeless>.

Client engagement in services is voluntary. H3 will strive to make referrals will be made for clients with housing service plans. Coordinated Entry and prioritization will be used to place individuals and households using a dynamic prioritization approach. Providers will be expected to provide service according to the local coordinated entry policies and procedures, state and federal best practices, and based on any guidance or project model decisions made during contract negotiations.

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Q: How many PRK clients are expected to be served through this rapid rehousing program, and what do we know about their demographics? (age, single/family, any other factors?)

A: Demographic data are included as an addendum to this document. The hotel demographic report reflects the current active participants in the hotel program over the period of February 1 - February 8, 2021. This data includes information on 540 households, comprising of approximately 620 individuals and households (including Households with children (n=28, 5%); Households without children (n=80, 15%), and Single Adult households (n=432, 80%)). All applicants should expect service for RRH to include service to individuals and households like those reflected in this most recent report. Additional data are available through the community dashboard at <https://www.coronavirus.cchealth.org/homeless>.

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Q: While individuals served under this RFQ who would otherwise be eligible for permanent supportive housing (PSH) options, but cannot obtain them as they exit Project Roomkey due to limited PSH resources and turnover be offered RRH services under this RFQ as an interim solution? If they are successfully housed as an RRH placement, will they retain eligibility for PSH placement in the future as it is available?

A: Providers are encouraged to use a progressive engagement model to scale intensity of resource support to each household or individual based on their particular needs. It can be appropriate to use Rapid Rehousing services as a bridge to other permanent housing programs. Under ESG and CoC program rules, participants maintain their chronically homeless status for the purpose of eligibility for other permanent housing programs dedicated to serving the chronically homeless, as long as they meet any other additional eligibility criteria.

# Hotel Analysis Report

Filters Reporting Period is in the past 7 days Program Name is any value Service Date (Hotel Specific Services) is in the past 7 days Client Name is not "client" Gender is any value

# 643

Number of Clients

## Homeless Status Upon Entry

Housing Status Text	Number of Clients
1 Category 1 - Homeless	587
2 <input type="radio"/>	36
3 Stably housed	7
4 Category 2 - At Imminent risk of losing housing	6
5 At-risk of homelessness	5
6 Client refused	2
7 Data not collected	1
<b>Total</b>	<b>643</b>

## First Time Homeless? (HoH Only)

Is this your first time being homeless?	Number of Clients
1 No	296
2 Yes	174
3 <input type="radio"/>	54
4 Client refused	19
5 Data not collected	1
<b>Total</b>	<b>542</b>

## Length of Time Homeless (HoH Only)

Length of Time Homeless	Number of Clients
1 <input type="radio"/>	11
2 0-6 Months	176
3 13-24 Months	59
4 25-36 Months	53
5 37-48 Months	46
6 49-60 Months	24
7 7-12 Months	84
8 Over 5 Years	91
<b>Total</b>	<b>542</b>

## Previous Living Situation (HoH Only)

Residence Prior to Project Entry	Number of Clients
1 Place not meant for habitation (e.g., a vehicle, an abandoned building, bus/train/subway station/airport or anywhere outside)	324
2 Emergency shelter, including hotel or motel paid for with emergency shelter voucher, or RHY-funded Host Home shelter	112
3 Hospital or other residential non-psychiatric medical facility	41
4 Client refused	13
5 Staying or living in a friend's room, apartment or house	12
6 Staying or living in a family member's room, apartment or house	11
7 <input type="radio"/>	8
8 Hotel or motel paid for without emergency shelter voucher	5
9 Rental by client, no ongoing housing subsidy	4
10 Data not collected	4
<b>Total</b>	<b>542</b>

## Age at Project Start

Age Tier	Number of Clients
1 55 to 64	223
2 65 or Above	139
3 45 to 54	107
4 35 to 44	67
5 0 to 17	50
6 25 to 34	43
7 18 to 24	14
8 Below 0	0
<b>Total</b>	<b>643</b>

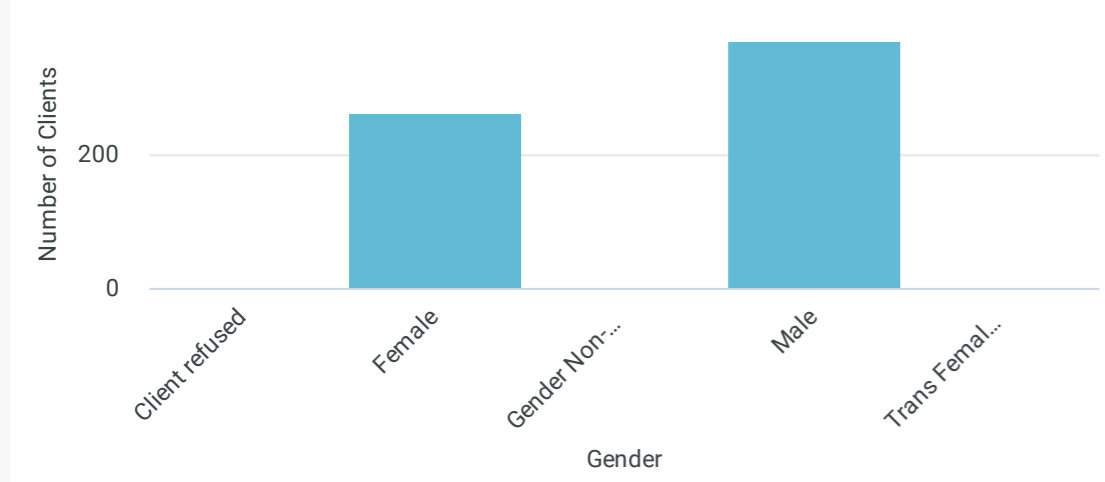
## Race

Race	Number of Clients
1 White	296
2 Black or African American	224
3 American Indian or Alaska Native	47
4 Multi-Racial	38
5 Asian	20
6 Client Refused	11
7 Native Hawaiian or Other Pacific Islander	5
8 <input type="radio"/>	1
9 Client doesn't know	1
<b>Total</b>	<b>643</b>

## Ethnicity

Ethnicity	Number of Clients
1 Non-Hispanic/Non-Latino	503
2 Hispanic/Latino	123
3 Client refused	15
4 <input type="radio"/>	1
5 Client doesn't know	1
<b>Total</b>	<b>643</b>

## Gender



## Veteran Status (18 & Up)

Veteran Status	Number of Clients
1 No	571
2 Yes	22
<b>Total</b>	<b>593</b>

## Income Source (HoH or 18 & Up)

Income Source	Number of Clients
1 Worker's Compensation	1
2 Veteran's Pension	1
3 Unemployment Income	7
4 Temporary Assistance for Needy Families (TANF)	8
5 Supplemental Security Income (SSI)	205
6 Social Security Retirement	20
7 Social Security Disability Insurance (SSDI)	62
8 Private Disability Insurance	1
9 Other Cash Income	9
10 General Assistance (GA)	73
<b>Total</b>	<b>593</b>

## DV Survivor?

Domestic Violence	Number of Clients
1 No	460
2 Yes	73
3 <input type="radio"/>	62
4 Client refused	26
5 Data not collected	23
6 Client doesn't know	1
<b>Total</b>	<b>643</b>

## Health Insurance?

Covered by Health Insurance	Number of Clients
1 Yes	540
2 No	43
3 Data not collected	23
4 Client refused	19
5 <input type="radio"/>	16
6 Client doesn't know	4
<b>Total</b>	<b>643</b>

## Disabling Condition?

Disabling Condition	Number of Clients
1 Yes	392
2 No	230
3 Client refused	18
4 Client doesn't know	3
5 Data not collected	2
<b>Total</b>	<b>643</b>

Program Name	Chronic Health
1 Motel 6 Pittsburg - BACS Emergency Isolation Site	175
2 Best Western Concord FEMA Beds	102
3 Marriott Richmond - GRIP Emergency Isolation Site	85
4 Premier Inn - Shelter Inc Emergency Isolation Site	34

## Employment at Intake

Employment Status	Number of Clients
1 No	488
2 <input type="radio"/>	62
3 Yes	45
4 Client refused	24
5 Data not collected	24
6 Client doesn't know	1
<b>Total</b>	<b>643</b>

## Released as a Result of AB109?

Were you released as a result of AB109?	Number of Clients
1 <input type="radio"/>	542
2 No	95
3 Yes	3
4 Client doesn't know	2
5 Client refused	1
<b>Total</b>	<b>643</b>

## On Parole?

Currently on parole?	Number of Clients
1 <input type="radio"/>	542
2 No	92
3 Yes	9
<b>Total</b>	<b>643</b>

## On Probation?

Currently on probation?	Number of Clients
1 <input type="radio"/>	542
2 No	88
3 Yes	13
<b>Total</b>	<b>643</b>

## City Lost Housing

City where you lost your housing	Number of Clients
1 Richmond	105
2 Antioch	96
3 <input type="radio"/>	87
4 Pittsburg	71
5 Concord	68
6 San Pablo	34
7 Bay Point	28
8 Other County not listed here	24
9 Martinez	21
10 Client refused	13
<b>Total</b>	<b>643</b>

## City Slept Last Night

City Slept Last Night	Number of Clients
1 Richmond	117
2 Concord	103
3 Antioch	95
4 <input type="radio"/>	87
5 Pittsburg	67
6 Martinez	34
7 San Pablo	27
8 Bay Point	22
9 Walnut Creek	19
10 Pleasant Hill	10
<b>Total</b>	<b>643</b>

## Referral Source

Unsheltered Only; Referral Source	Number of Clients
1 <input type="radio"/>	330
2 CORE	243
3 Hospital	49
4 Clinic	15
5 Emergency Department	7
6 PES	1
<b>Total</b>	<b>643</b>

## Employment at Exit

Employment Status	Number of Clients
1 No	4
2 Yes	2
<b>Total</b>	<b>6</b>

## Average Length of Stay in Program

Program Name	Average Days in Project	Length of Time Program Active
1 Premier Inn - Shelter Inc Emergency Isolation Site	231.64	306
2 Marriott Richmond - GRIP Emergency Isolation Site	211.26	298
3 Best Western Concord FEMA Beds	187.84	308
4 Motel 6 Pittsburg - BACS Emergency Isolation Site	168.83	273

## Income Source at Exit

Income Source	Number of Clients
1 <input type="radio"/>	2
2 Earned Income	1
<b>Total</b>	<b>6</b>

## Reason for Leaving Program

Reason for Leaving (USE THIS ONE for contra costa)	Number of Clients
1 Left for housing opportunity	2
2 Needs could not be met	1
<b>Total</b>	<b>6</b>

## Exit Destination

Destination	Number of Clients
1 <input type="radio"/>	3
2 Permanent housing (other than RRH) for formerly homeless persons	1
3 Place not meant for habitation (e.g., a vehicle, an abandoned building, bus/train/subway station/airport or anywhere outside)	1
4 Staying or living with friends, temporary tenure (e.g. room, apartment or house)	1
<b>Total</b>	<b>6</b>